

## **About Arkansas Health Network**

Arkansas Health Network (AHN) is a physician-led clinically integrated network wholly-owned by CHI St. Vincent. In 2013, AHN was established with the mission of building on the strengths of participating providers to achieve the Triple Aim of improved patient health, increased efficiency, and better quality of care. AHN has proven itself to be the most successful and innovative CIN in the state, serving over 2,200 participating providers and 90,000 patients statewide.

# Why is a Clinically Integrated Network (CIN) Needed?



Three Major Pillars of AHN Model

High Value & Robust
Provider Network

**2**Advanced Care
Management

Proactive Data & Analytics

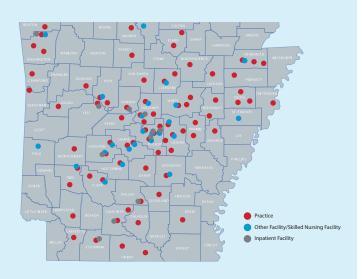
# **Key Facts**

### Network Profile (as of April 2020):

- 2,241 Total Providers
- 22% Primary Care Providers
- 81% Independent Providers
- 434 Practice Locations
- 16 Hospitals Including all Magnet® Designated Hospitals in the state
- 26 Skilled Nursing Facilities

## Contracts & Managed Lives (as of January 2020):

- 31,994 Medicare Shared Savings Program (Track 2)
- 16,798 Direct-to-Employer Contracts
- 40,254 Other Commercial Contracts (CPC+, Collaborative Health Initiative etc.)
- 3,721 Other Government Payor Contracts (CPC+, Bundled Payments etc.)



ABOVE: STATEWIDE AHN FACILITY
AND PRACTICE LOCATIONS

# **Direct-to-Employer Services**





Employers are facing year-over-year cost increases to their health plan due to increased premiums and declining health of their members. To address these needs, AHN formed an innovative partnership with Arkansas Children's Care Network (ACCN) a statewide pediatric CIN. Together AHN and ACCN offer an industry unique model of care to deliver value to self-funded employer health plans. The model consists of a high-value provider network, multi-disciplinary care management, and proactive analytics.

Both CINs bring prior success and experience in other governmental and commercial contracts which translate to improved cost, quality, and experience for the whole family. As of 2020, AHN and ACCN are jointly working together to manage over 16,000 employee health plan lives with planned growth of 40% in 2021.

# What's unique about AHN and ACCN's model for employers?

- Provider-led organizations
- Combined adult and pediatric expertise
- Largest and most advanced CINs in Arkansas
- Exclusive network with the state's only Magnet Hospitals
- Multi-disciplinary care management
- Analytics leveraging claims and clinical data
- TPA & PBM Agnostic
- Competitive and proprietorial fee schedules

## **Recent Achievements**

#### **Direct-to-Employer Contracts:**

In 2018, AHN was awarded \$664k in shared savings for the CHI St. Vincent Health Plan. In 2019, AHN achieved 14% savings for the Anthony Timberlands, Inc. Health Plan compared to prior year.

#### **Medicare Shared Savings Program:**

AHN has earned \$11m in total shared savings for repeat successes in for 2014, 2017, and 2018. To date, AHN is the only ACO fully based in Arkansas that has earned shared savings.

#### **QualChoice Advantage**

AHN received \$997k for achieving cost targets for the 2017 QualChoice Advantage contract.

#### **Distributions to Provider Networks**

AHN has distributed \$2.9m to its participating provider network based on contract successes.

## **Service Capabilities**

Medical Spend Management

- Disease Management
- Medical & Rx Cost Management

Provider Network Access

**Advisory Services** 

- Benefits Design
- Insurance Comparison/Selection
- Health Education Services

**Workplace Care** 

- On-Site/Near-Site Clinics
- Occupational Health
- Worker's Comp Clinical Services

Employee Wellness Services

- Biometric Screenings
- Health Risk Assessment
- Wellness Portal

## In the News

#### **Arkansas Business**

Spotlight: Health Care, January 13-19, 2020



#### **Healthcare Journal of Arkansas**

Partnership Announcement, October 7, 2019

